

Real Estate License Exam Preparation Course

***This Course is Specifically Designed to Help You
Pass the Real Estate License Exam***

***We have the Information You Need to Pass the
Real Estate Licensing Test the First Time!***

***Tuition includes License Prep Book, Practice Test
and our Exclusive Written Guarantee
that if you Fail the License Exam we will
Pay Your Retake Fee!!!****

(See Page 3 of Brochure for Details)



DONALDSON
EDUCATIONAL SERVICES

Real Estate License Exam Preparation Course Outline

First Day (8:30am – 5:00pm)

National Test

- I. Diagnostic Pre-Test Analysis
- II. Examination Strategies
 - A. Mental and Physical Preparation
 - B. Following Directions
 - C. Pacing
 - D. Analyzing Test Questions Correctly
 - E. Overall Exam Strategy
- III. Review of National Test
 - A. Property Ownership
 - B. Land Use Controls and Regulations
 - C. Valuation and Market Analysis
 - D. Financing
 - E. Laws of Agency
 - F. Mandated Disclosures
 - G. Contracts
 - H. Transfer of Property
 - I. Practice of Real Estate
 - J. Real Estate Mathematics Review
 - K. Specialty Areas
- IV. Diagnostic Post Test Analysis
- V. Over 200 Practice Questions

Second Day (8:30am – 5:00pm)

State Test

- I. Diagnostic Pre-Test Analysis
- II. Examination Strategies
 - A. Mental and Physical Preparation
 - B. Following Directions
 - C. Pacing
 - D. Analyzing Test Questions Correctly
 - E. Overall Exam Strategy
- III. Review of State Test
 - A. Duties and Powers of the LREC
 - B. Licensing Requirements
 - C. Statutory Requirements Governing the Activities of Licensees
 - D. Louisiana Civil Law System
 - 1. Property
 - 2. Rights in Immovables
 - 3. Ownership
 - 4. Transfer of Ownership without a Broker
 - 5. Obligations and Contracts
 - 6. Sales
 - 7. Privileges and Mortgages
 - 8. Leases
 - E. Louisiana Law of Agency
- IV. Over 200 Practice Questions

INFORMATION / REGISTRATION

Greater New Orleans Area

(504) 456–1785

Statewide Toll Free

1-800-257-2741

Fax

(504) 456–1789

Statewide Toll Free

1-877-456-1789

Online

DonaldsonEducation.com

Test Study Materials Included in Course

The Following Test Study Materials are included in the Course Price of \$99

1. Study Guide to Passing the National Real Estate Exam
2. Study Guide to Passing the State Real Estate Exam
3. Over 200 Practice Questions for National Exam
4. Over 200 Practice Questions for State Exam

HOW TO PASS THE LICENSE EXAM THE FIRST TIME

Your best chance of passing the License Exam the first time is to attend Donaldson Real Estate School and our License Prep Program.

Your time is valuable. Why take the test more than once. Attend the License Prep Course and make sure you pass the very first time you take the test!!!

Most students fail for one of the following reasons:

1. Attendance at a school that does not prepare you properly
2. Use of improper or outdated materials
3. Failure to follow the “Donaldson System” which includes the License Prep Course
4. Taking too long to take the course or waiting too long after taking the course to take the test

**We are so confident that if you take our License Prep Course and
Take the Test on a Timely Basis that you will pass,
We will pay your retake fee if you fail!!!***

THE “License Prep Guarantee”

Any student that takes the complete “License Prep Course” and fails both sections of the license exam will have the \$15 Fee to the LREC and the \$85 fee to retake the test paid by Donaldson Real Estate School for up to 2 retakes. If a student passes one part and fails the other part Donaldson will pay ½ the retake fee of \$45.

To be eligible for the first refund the student must do the following:

1. Complete the entire course within the course schedule: two (2) weeks if a full day class, four (4) weeks if a half-day class, or eight (8) weeks if a night class. The Donaldson final exam must be passed within one (1) week of the scheduled course end date on the student’s attendance record.
Online students must complete within their original contract with no extensions.
2. Final exam ***MUST*** be completed and passed before license prep course.
3. Attend the License Prep Course within 4 weeks of completing the pre-license course.
4. Take the PSI licensing exam within 15 days of taking the License Prep Course.
5. Sign a sworn statement that you read all course materials a minimum of 3 times.
(This is done on the Honor System.)
6. Sign a sworn statement they studied in a library for a minimum of 5 hours the day before the exam.
(This is done on the Honor System.)
7. Bring or fax notice of failure from PSI to Donaldson office within 3 business days of failure.
8. Upon doing the above, the retake refund request will be submitted to the accounting office for processing and student will be issued a check within two weeks.

To be eligible for the second refund the student must do the following:

1. Retake the test within 14 days of first failure
2. Bring or fax notice of failure from PSI to Donaldson office within 3 business days of failure.
3. Upon doing the above, a student will be issued a refund.

***Must meet program terms and conditions**

****Failure to follow any one of the above disqualifies the student from receiving the refund. No exceptions for any reason.**

Five Convenient Ways to Register:

<p>By Mail Donaldson School P. O. Box 8767 Metairie, LA 70011</p>	<p>By Fax (504) 456 -1789 1-877-456-1789 24 Hours</p>	<p>By Phone (504) 456-1785 1-800-257-2741</p>	<p>In Person Donaldson School 2601 North Hullen Street Metairie, LA 70002</p>	<p>Online DonaldsonEducation.com</p>
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Registration Form – Metairie Classroom

<p>Take this Course and fail the License Exam We Pay Your Retake Fee* (\$100 value!!) <i>(Up to 2 Retakes)</i></p>	<p>Exam Prep Course \$99</p> <p>Includes all Test Study Materials Plus our Written Guarantee to Pay Your Retake Fee if You Fail The Exam*</p>	<p>Fax this Page (504) 456-1789 1-877-456-1789 (24 Hours a Day) or call our office 456-1785 or 1-800-257-2741 Please have your Credit Card Ready</p>
<p>Courses Metairie 2601 North Hullen St. Metairie, LA 70002</p> <p>Please check next to the Course you Plan to Attend</p> <p>You are allowed to change Courses Without Penalty</p> <p>You are allowed to take the Course more than Once*</p>	<p>Metairie Campus</p> <p>____ Program # LPM1612- 15 Hours June 25 - 8:30am – 5:00pm June 26 - 8:30am – 5:00pm</p> <p>____ Program # LPM1614- 15 Hours July 30 - 8:30am – 5:00pm July 31 - 8:30am – 5:00pm</p> <p>____ Program # LPM1616- 15 Hours Aug. 27 - 8:30am – 5:00pm Aug. 28 - 8:30am – 5:00pm</p> <p>____ Program # LPM1618- 15 Hours Oct. 1 - 8:30am – 5:00pm Oct. 2 - 8:30am – 5:00pm</p> <p>____ Program # LPM1620- 15 Hours Oct. 22 - 8:30am – 5:00pm Oct. 23 - 8:30am – 5:00pm</p> <p>____ Program # LPM1622- 15 Hours Nov. 26 - 8:30am – 5:00pm Nov. 27 - 8:30am – 5:00pm</p>	<p>Baton Rouge Campus</p> <p>____ Program # LPBR1609- 15 Hours May 28 - 8:30am – 5:00pm May 29 - 8:30am – 5:00pm</p> <p>____ Program # LPBR1611- 15 Hours July 9 - 8:30am – 5:00pm July 10 - 8:30am – 5:00pm</p> <p>____ Program # LPBR1613- 15 Hours Aug 6 - 8:30am – 5:00pm Aug 7 - 8:30am – 5:00pm</p> <p>____ Program # LPBR1615- 15 Hours Sept 3 - 8:30am – 5:00pm Sept 4 - 8:30am – 5:00pm</p> <p>____ Program # LPBR1617- 15 Hours Nov 5 - 8:30am – 5:00pm Nov 6 - 8:30am – 5:00pm</p> <p>____ Program # LPBR1619- 15 Hours Dec 3 - 8:30am – 5:00pm Dec 4 - 8:30am – 5:00pm</p> <p>Bossier City Campus</p> <p>Please call for dates!</p>

* **“License Prep Guarantee”** applies *ONLY* to students who take the Donaldson Real Estate School Pre-License Course and meet eligibility requirements.

To be eligible for the first refund the student must do the following:

1. Complete the entire course within the course schedule: two (2) weeks if a full day class, four (4) weeks if a half-day class, or eight (8) weeks if a night class. The Donaldson final exam must be passed within one (1) week of the scheduled course end date on the student’s attendance record. On-line students must complete within their original contract with no extensions.
2. Final exam ***MUST*** be completed and passed before license prep.
3. Attend the License Prep Course within 4 weeks of completing the pre-license course.
4. Take the PSI licensing exam within 15 days of taking the License Prep Course.
5. Sign a sworn statement that you read all course materials a minimum of 3 times. (This is done on the Honor System.)
6. Sign a sworn statement they studied in a library for a minimum of 5 hours the day before the exam. (This is done on the Honor System.)
7. Bring or fax notice of failure from PSI to Donaldson office within 3 business days of failure.
8. Upon doing the above, the retake refund request will be submitted to the accounting office for processing and student will be issued a check within two weeks.

I am paying by: Cash Check Check by Phone Visa MasterCard AmEx Discover

Name _____ Credit Card Number _____

Credit Card Billing Address _____ Expiration Date _____

City, State, Zip _____ Day or Cell Phone _____ Home Phone _____